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***(Under The Supervision Of Ministry Of Higher Education In Oman And In***

***Academic Affiliation With ‘California State University, Northridge’-u.S.A)***

**Department Of Business Administration and Accounting**

***Business Administration Program***

***Semester-wise Study Plan for Business Administration***

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Course Number** | **Course**  **Title** | **Pre-requisite** | **Cr Hr** |  | **Course Number** | **Course**  **Title** | **Pre-requisite** | **Cr Hr** |
|  | **First Semester** | | | |  | **Second Semester** | | | |
| **1** | BCGE 001 | Arabic Language |  | 3 |  | ECON 160 | Microeconomics Principles |  | 3 |
| ENGL 002 | General English |  | 3 |  | MKT 100 | Principles of Marketing |  | 3 |
| BCGE 004 | Study Skills |  | 3 |  | BLAW 280 | Business Law - 1 |  | 3 |
| MGT 100 | Introduction to Management |  | 3 |  | SOM 120 | Basic Business Statistics | MATH 103 | 3 |
| MATH 103 | Mathematical Methods for Business |  | 3 |  | BUS 105 | Business Communications | ENGL 002 | 3 |
| **Total** | | | **15** |  | BCGE 009 | Entrepreneurship |  | **3** |
|  |  |  | **Total** | | **18** |
|  | **Third Semester** | | | |  | **Fourth Semester** | | | |
| **2** | BCGE 002 | Islamic Culture |  | 3 |  | FIN 303 | Financial Management | ACCT 220 | 3 |
| ECON 161 | Macroeconomics Principles | ECON 160 | 3 |  | MKT 304 | Introduction to Marketing Management | MKT 100 | 3 |
| ACCT 220 | Introduction to Financial Accounting |  | 3 |  | ACCT 230 | Introduction to Managerial Accounting | ACCT 220 | 3 |
| BCGE 003 | Oman Society |  | 3 |  | MGT 360 | Management and Organizational Behavior | MGT 100 | 3 |
| COMP 100 | Computer:: Impacts and Uses |  | 3 |  | MGT 370 | Management Skills | MGT 100 | 3 |
|  | **Total** | | **15** |  |  | **Total** | | **15** |
|  | **Fifth Semester** | | | |  | **Sixth Semester** | | | |
| **3** | MKT 348 | Consumer Behavior | MKT 304 | 3 |  | ECON 309 | Economics for Managers | ECON160 | 3 |
| SOM 306 | Operations Management | SOM120 | 3 |  | ECON 330 | Money and Banking | ECON 161 | 3 |
| PHIL 305 | Business Ethics and Public Policy |  | 3 |  | MKT 346 | Marketing Research | MKT 304 | 3 |
| ACCT 350 | Intermediate Financial Accounting 1 | ACCT 220 | 3 |  | MGT 450 | Organization Change and Development | MGT 360 | 3 |
| MGT 380 | Employment Practices | MGT 100 | 3 |  | FIN 431 | Risk Management | FIN 303 | 3 |
|  | **Total** | | **15** |  |  | **Total** | | **15** |
|  | **Seventh Semester** | | | |  | **Eighth Semester** | | | |
| **4** |  | Elective |  | 3 |  |  | Elective |  | 3 |
|  | Elective |  | 3 |  |  | Elective |  | 3 |
|  | Elective |  | 3 |  | BCBA 402 | Graduation Project |  | 3 |
|  | Elective |  | 3 |  | ACCT 289 | Strategic Cost and Profit Management | ACCT 230 | 3 |
| MGT 460 | Strategic Human Resource Development | MGT 360 | 3 |  | ECON320 | Labor Economics | ECON161 | 3 |
|  | **Total** | | **15** |  |  | **Total** | | **15** |
|  | **Total Credit Hours** | | | | | | | | **123** |

List of Electives

|  |  |  |  |
| --- | --- | --- | --- |
| **Course Code** | **Course Title** | **Pre-requisite** |  |
| SOM 316 | Quantitative Analysis in Business | SOM 120 |
| MKT 445 | International Marketing Management | MKT 304 |
| FIN 442 | Theory and Practice of Financial Planning | FIN 303 |
| MGT 662 | Strategic Planning & Inp. | MGT 100 |
| MGT 458 | Decision Making & Creativity | MGT 100 |
| ENGL 007 | English for Business | ENGL 002 |
| MGT 201 | Human Resource Development | MGT 100 |
| MGT 464 | International Business Management | MGT 100 |
| BLAW 308 | Business Law II | BLAW 280 |
| BUS 401 | Research Methodology | SOM 120 |  |

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